



Voile Manufacturing Saves “Countless Hours” with ScanForce Warehouse and Production Automation

ScanForce customer Voile Manufacturing is a manufacturer and innovator of the splitboard, backcountry skis, telemark bindings, and avalanche rescue equipment.

Voile Manufacturing Faced Challenges From a Lack of Automation

When Utah-based Voile Manufacturing decided in 2018 that it was time to automate their warehouse processes through the use of mobile barcode technology, they knew their growth had led them to a place where they were experiencing inefficiencies due to lack of automation. But implementing a solution seemed like a daunting task.

How long would it take to implement? Would there be issues with the hardware? Would the staff adopt the new technology?

When they first implemented Sage 100 in 2004, the company was much smaller. They knew of available barcode technologies on the market at the time, but didn't feel that their size or operations warranted what they perceived to be a major project. By 2018, with three separate divisions in place, each with their own workflows, they knew it was time to face the challenge and put the tools in place to facilitate the needs of their growing warehouse operations.



END-USER

Voile Manufacturing

CHALLENGE

Company growth created inefficiencies due to a lack of automation, and implementing a new solution seemed like a daunting task

SOLUTION

Seamless integration — ScanForce's proprietary mobile data capture technology combined with the optimal hardware devices for their warehouse created a quick implementation

A ScanForce Partner Delivers the Solution

They first discussed their needs with their Sage partner, Wayne Schulz of Schulz Consulting, who made the introduction to ScanForce.

The ScanForce team worked with Voile to understand the pains they were experiencing as a result of having too many manual processes in the warehouse. Having worked with many of the top manufacturing companies using Sage 100, we proposed a solution that combined ScanForce's proprietary mobile data capture technology with the optimal hardware devices for their warehouse environment, all with seamless integration to Sage 100.

Schulz said, "Having worked with ScanForce in the past, I knew that they would have the right solution to help Voile achieve the speed and accuracy improvements they needed while making the implementation process easy and seamless."

The Benefits of Working with ScanForce

As Grissom puts it, ScanForce "plugs into so many parts of the business." Here are some of the **key areas** where they've seen improvement in their operations since implementing ScanForce:

- Time saving and accuracy improvements in picking & packing.
- Increased customer satisfaction resulting from significant improvement in order fulfillment time and accuracy.
- Better visibility into raw materials and finished goods inventory.
- Reduction of waste in manufacturing materials as a result of the ease and speed of performing cycle counts.

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"It would literally take them 8 hours to create a packing list... now we can output it in seconds."

— David Grissom, General Manager,
Voile Manufacturing

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"When we first started, there was a lot of apprehension... I was really impressed with how quickly we were able to implement it and get the peripherals set up. The training was quick, and of course, adoption from the staff was pretty easy."

— David Grissom, General Manager,
Voile Manufacturing

